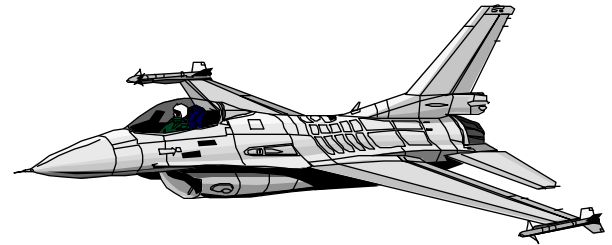


# Acquisition Reform Success Story



## F-16 Single Process Initiative Exported DoD Wide

Program Manager (PM): Col Larry H. Cooper  
Program Executive Officer: Maj Gen Robert F. Raggio  
Contractor: Lockheed Martin Tactical Aircraft Systems  
Contractor PM: Mr. Robert Elrod

### Program Description

The F-16 Single Process Initiative process was established to streamline the transition to performance/commercial specifications and standards on existing contracts. The F-16 SPO developed process is successfully implementing initiatives at three F-16 supplier facilities and the process has been recognized DoD wide as the best way to do business.

### How Streamlining Makes a Difference

The challenge faced by the F-16 SPO and LMTAS was immense - how to incorporate single common commercial processes across a contractors facility where over 100 contracts are being executed to military specifications and standards while at the same time redefine the SPO-contractor relationship which had depended on that guidance structure for over 20 years of producing F-16s. The answer was to develop a simplified and practical SPI process - creating a win-win arrangement for all. The key to success is Block Change Management Council (BCMC) teaming between the SPO, LMTAS, DCMC and DCAA, close working relationship at the technical level along with the emphasis on assuring participants at all levels understand the tenets of the single process initiative. Finally, all contract owners must be brought into the process allowing their concerns to be addressed prior to formal contract modifications.

Result: - 3 F-16 contractor facilities implemented, 7 major initiatives on contract,  
9 imminent and 119 LMTAS contracts modified.

Recognition: - **Best Practice** - Recognized by HQ DCMC  
- **Defense Acquisition Deskbook** - Model process  
- **1996 Acquisition Reform Conference** - Panel experts

**Bottom Line:** The true teaming arrangement (doing it **better**) enjoyed by the BCMC has developed and implemented an efficient process (doing it **faster**) resulting in single facility processes (doing it **cheaper**).

